



## Bio – Sunil Narayan

Senior Consultant, Operations and Talent

### **BIOGRAPHY**

Mr. Narayan joined Urbane Development in 2015 as Senior Consultant, Operations and Talent. His responsibilities include ensuring operational efficiency through prudent fiscal and project management, understanding and acquiring the human capital necessary to exceed client expectations, and providing strategic business insight to help the organization grow. Sunil has successfully led and coordinated project teams for a diverse array of clients and engagements, including healthy retail projects for the Massachusetts Department of Public Health, California Department of Public Health, Fair Food Network (MI) and Appetite for Change (MN); a food hall feasibility study in Grandmont Rosedale (MI); and a report on the financial impacts of interactions with the criminal justice for a New York City municipal agency. Additionally, Sunil also has also provided retail and commercial market analysis for clients in Oakland (CA), Sonoma County (CA), New York City and New Jersey.

Most recently, he worked at General Mills, one of the largest food companies in the world, providing HR Generalist support and interfacing with corporate business partners in a continuous 24/7 convenience and food services manufacturing facility. During his tenure, some of his key responsibilities included data analysis to inform managerial decisions, leading annual performance appraisal cycles, mentoring and coaching interns, successfully managing cross functional recruiting teams and leading various corporate diversity initiatives.

Prior to General Mills, he worked as a Senior Manager for Junior Achievement, the world's largest organization dedicated to educating students about workforce readiness, entrepreneurship and financial literacy. He oversaw the JA Fellows program, where he designed and implemented a highly effective entrepreneurship and leadership program for high school students from 16 school districts in Metro Atlanta. In addition to consistently executing a high-quality program under budget each year, he digitized student application data to allow for real-time analysis of recruiting trends and engaged key stakeholders to raise the program's profile, resulting in national media features and increased website traffic and applications.

In addition to his corporate and nonprofit experience, Mr. Narayan has also worked as Director of Educational Operations at A+ Grades Up, a Supplemental Educational Services provider at Title I Schools, where he managed client relationships in Georgia, Arkansas and Florida, helping students bridge the achievement gap. He also instructed 150 primarily lower-level students in algebra and consumer mathematics as a public high school teacher in Metro Atlanta, where he facilitated the creation of an afterschool program to combat the dropout rate for the rapidly growing English Language Learning population.

Mr. Narayan holds a BA in Mathematics from New York University and an MBA from the University of Michigan's Ross School of Business.